



Ellen Shankman

Phone: (860) 668-7209

ellen@erstoy.com

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Vendor	Timeframe	Spend	Terms
Adora	Through April 30, 2025	\$750.00 \$1500.00	Free Freight, net 30 Free Freight, net 60
Aeromax, Inc.	Through June 30, 2025	\$200.00 \$400.00 \$600.00	5% discount 10% discount Free Freight
Baby Paper	2025 Sales Program	\$350.00	Free Freight
BB Too	2025 Sales Program	\$350.00 \$750.00	Free Freight Free Freight, net 60, 5% discount
Bluemarble	Through June 30, 2025	\$200.00 \$750.00	5% freight cap Free Freight
Brybelly	2025 Sales Program	\$500.00	Free Freight
Castle Toys	Through July 15, 2025	\$500.00 \$1000.00	Free Freight, net 30 Free Freight, net 60
Charmlt!	2025 Sales Program	\$500.00	Free Freight
Constructive Eating	2025 Sales Program	\$600.00	Free Freight
Crocodile Creek	2025 Sales Program	\$750.00 \$1250.00 \$2000.00	Free Freight Free Freight, net 60 Free Freight, net 75
Daron	2025 Sales Program	\$800.00	Free Freight, net 30
Duncan	Through June 30, 2025	\$500.00	Free Freight
Enchantmints	2025 Sales Program	\$750.00	Free Freight
Friendly Loom/ Harrisville Designs	2025 Sales Program	\$400.00	Free Freight
Gotta Get It Gifts!	2025 Sales Program	\$750.00	Free Freight
Hauck	2025 Sales Program	\$250.00 \$500.00 \$1000.00	15% freight cap Free Freight, net 30 Free Freight, net 60
Hootenanny Games	2025 Sales Program	Flat Rate \$350.00 **	\$9.00 per case Free Freight Place an order, receive 5% reorder credit toward your next order in 2025
Humango	2025 Sales Program	\$300.00 \$750.00	Opening order – Free Freight Free Freight
Manhattan Toy	2025 Sales Program	\$750.00	Free Freight

Marky Sparky	2025 Sales Program	\$350.00 \$450.00 \$2500.00	Free Freight, net 30 Free Freight, net 45 Free Freight, net 60, 5% discount
One For Fun	Through May 31, 2025	\$300.00 \$500.00 \$750.00 \$1000.00	Free Freight, net 30 Free Freight, net 60 Free Freight, net 90 Free Freight, net 90, 5% discount
Pickle Everything!	Through April 30, 2025	\$200.00 \$80.00 \$160.00	Free Freight, 10% discount Free Freight on Pickle Everything Free Freight on any order containing Eat Your Words and G’Nuzzle
Piggy Paint	2025 Sales Program	\$500.00	Free Freight
Pink Poppy USA	2025 Sales Program	\$350.00 \$750.00 \$1500.00 \$2500.00	Free Freight, net 30 Free Freight, net 60 Free Freight, net 60, 5% Discount Free Freight, net 90, 5% Discount
Plan Toys	Through June 30, 2025 NO TARIFFS! Made in Thailand!	\$500.00 \$1000.00 \$2000.00	Free Freight, 1 FREE product Free Freight, 2 FREE products Free Freight, 4 FREE products See your rep for eligible items
Playhouse	Through April 30, 2025	\$250.00 \$500.00	10% discount Free Freight, 10% discount
PlaySTEM	2025 Sales Program	\$200.00 \$500.00	5% freight allowance Free Freight
Popular Playthings	2025 Sales Program	\$750.00	Free Freight
Premier Kites	Through April 15, 2025	\$199.00 \$399.00 \$649.00	Free Freight, net 30, 5% discount Free Freight, net 60, 10% discount Free Freight, net 90, 15% discount
Rival Flyer	2025 Sales Program	\$90.00 Order 24	Free Freight, \$7.50 each Free Freight, \$6.50 each
Robotime	2025 Sales Program	\$200.00 \$500.00	5% Freight Allowance Free Freight
Sassy Baby	2025 Sales Program	\$400.00 ***	Free Freight 5% discount for new customers
Scentco	2025 Sales Program	\$400.00 \$600.00 \$250.00	½ Free Freight Free Freight, net 60 New customers, Free Freight
School Zone Publishing	2025 Sales Program	\$500.00 \$1500.00	Free Freight, if paid with credit card Free Freight, net 30

SpinCopter	2025 Sales Program	\$1500.00 \$750.00	Free Freight ½ Free Freight 15% freight cap 10% discount on Bubble Blaster & Bubble Bow!!
StarLux Games	2025 Sales Program April special	1 case \$299.00 \$499.00	Shipping is 15% of order total Shipping is 10% of order total Free Freight Free Freight \$ 5% discount any order that includes Dive Diamonds or Pool Party + Glow Battle Ninja
Tangle	2025 Sales Program	\$1000.00 \$500.00	Free Freight Free Freight on orders containing Tangle only – no night balls
Tedco	Through April 30, 2025	\$700.00 \$1200.00	½ Free Freight Free Freight Limit 1 case Hoberman's for Free Freight HS104, M1301, M1336
Top Secret Toys	2025 Sales Program	\$500.00	Free Freight
Trophy Music Co.	2025 Sales Program	\$750.00 \$1000.00 \$1250.00 New cust.	½ Free Freight ¾ Free Freight Free Freight 15% off first order of \$250 or more
Ukidz	2025 Sales Program	\$500.00 \$1000.00	½ Free Freight Free Freight See your rep for free demo programs
University Games/ The Learning Journey	2025 Sales Program	\$1000.00 \$1500.00	Free Freight Free Freight, net 60
Wenno	2025 Sales Program	\$350.00 \$750.00 \$1500.00	Free Freight Free Freight, net 60 Free Freight, net 60, 5% discount
Word Teasers	2025 Sales Program	\$350.00	Free Freight
Zorbitz	2025 Sales Program	\$250.00 \$500.00	Free Freight Free Freight, 5% discount